



RFP for Selection of Consultant for Detailed Study and Execution of Pilot Movements through Coastal Shipping on the West Coast of India

CORRIGENDUM-I: TO THE REQUEST FOR PROPOSAL DOCUMENT

The following corrigendum's are hereby incorporated as part of Request for Proposal , (the "RFP"), issued in relation to Selection of consultant for Detailed Study and Execution of Pilot Movements through Coastal Shipping on the West Coast of India and the RFP shall stand modified and amended accordingly.

S.NO	Document ref (indicate ITA/ ToR/ Standard Contract)	Clause No.	Corrigendum: The revised Clause / Article to be read as
Letter of Invitation			
1.	Letter of Invitation	Clause 1.1 (2) and Clause 1.1 (3), Page 5	The figure "4-5 m" is replaced with " 3-5 m".
Information to Applicants			
2.	Information to Applicants	Clause 2.7.3 (4) (i) Page 17	The sentence "The Key proposed Personnel must be permanent full time employees of the firm. However," Is replaced with "The Key proposed personnel may be permanent full time employees of the firm or hired on contract by the firm"
3.	Information to Applicants	Clause 2.7.3 (5), Page 18	In Clause 2.7.3 (5), Team Leader- in the Column of Educational Qualification- " Master degree in Management or equivalent" is replaced with " Master Degree in Management or equivalent/CA" Team Leader – in the Column of Specific Experience on Eligible Assignments to be read as follows "Should have led teams in the field relevant to the eligible assignments. Should have appropriate experience in market research and business development for Shipping, Port, Terminals, ICD or coastal transport projects. Should have good relationships with barge operator & jetty operator of the West Coast of India"



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4.	Information to Applicants	Clause 2.9.1 (2), Page 22	The clause 2.9.1 (1), Page 22 to be read as follows “ Undertaking the execution of atleast 2 movements/pilot movements of cargo through Coastal Shipping/Inland Waterways”															
5.	Information to Applicants	Clause 2.9.2 (2), Page 23	The Clause 2.9.2 (2), Page 23 to be read as follows “Undertaken the execution of atleast Two (2) movements/pilot movements of cargo.....”															
6.	Information to Applicants	Clause 2.9.5 (1), Page 23	The Word “Conduct” is replaced with “contract/assignment”															
7.	Information to Applicants	Clause 2.16.7, Page 30	“5 calendar months” is replaced with “150 days”															
8.	Format 3 C : Format for Technical Capacity- (Eligible Assignment)	Format 3 C, Para 1, Page no. 39	The Word “Conduct” is replaced with “contract/assignment”															
9.	Format 3 D: Format for Technical Capacity (For Undertaking the Movements/Pilot Movements)	Format 3 D, Page no. 41	<p>The Table to be read as</p> <table border="1"> <thead> <tr> <th>S.No</th> <th>Financial Year</th> <th>Origination of Cargo</th> <th>Destination</th> <th>Name of Client</th> </tr> </thead> <tbody> <tr> <td>1</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>2</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	S.No	Financial Year	Origination of Cargo	Destination	Name of Client	1					2				
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10.	Terms of Reference	Clause 5.1 (1) (a), Page no 60	<p>The Clause 5.1 (1) (a) to be read as follows</p> <p>Mapping of following subsets of potential cargo which are originated and destined within 100 km (possible cargo) from West Coast of India through Secondary research/data</p> <ul style="list-style-type: none"> (i) Industrial Units (ii) Agro and Agro Based Industries (iii) Natural Resources such as iron ore, Granite etc 															



S.NO	Document ref (indicate ITA/ ToR/ Standard Contract)	Clause No.	Corrigendum: The revised Clause / Article to be read as
			(iv) Any other relevant subset of cargo
11.	Terms of Reference	Clause 5.1 (1) (b), Page no. 60	The Clause 5.1 (1) (b) to be read as follows Based on the point (1) (a) above, identify the major commodities at these subsets alongwith the Existing mode of transportation i.e road, rail and coastal route
12.	Terms of Reference	Clause 5.1 (1) (c), Page no. 60	The Clause 5.1 (1) (c) to be read as follows Collate and Collect the data regarding existing Coastal traffic flow at the Major Ports, non-major ports and major jetties on the west coast of India atleast for past three years which are currently being handled at these ports alongwith its origin and destination.
13.	Terms of Reference	Clause 5.1 (1) (d), Page no. 60	The Clause 5.1 (1) (d) to be read as follows Based on the above, list out atleast top 10 O-D pairs which are favorable to be moved through RSV for West Coast of India alongwith the name of the Shippers. This will further be revalidated by the consultant with stakeholders consultation during collection & collation of data from various agencies such as Barge operators, shippers/Cargo Owners, and Jetty operators
14.	Terms of reference	Clause 5.1 (1) (e), Page no. 60	The Clause 5.1 (e) to be read as follows Study the present mode of transportation and also collate and collect the cost at each leg of logistic activities of the identified O-D as per point (1) (d) above
15.	Terms of Reference	Clause 5.1 (1) (g), Page 60	The clause 5.1 (1) (g) to be read as “ List out identified 10 O-D pairs along with Volume (in terms of MT or TEUs), existing mode of transportation (also includes the multimodal logistics) and total logistic cost”
16.	Terms of Reference	Clause 5.1 (1) (i), Page no. 60	The Clause 5.1 (1) (i) stands deleted “ Provide the projection of cargo potential for next 5 years, 10 years and 15 years”



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17.	Terms of Reference	Clause 5.1 (2) (a) (ii) Page 61	The Sentence “ Selection of suitable barge configuration based on the draft alongside the jetties.....” Is replaced with “ Selection of suitable RSV-1 barge, modified in line with Guidelines for issuance of Statement of Compliance to Inland Vessel, based on the draft alongside the jetties.....”
18.	Terms of Reference	Clause 5.1 (2) (a) (iv), Page 61	The Clause 5.1 (2) (a) (iv) to be read as “ Barge requirement based on the turnaround time of the barges (that includes loading/unloading operations from the barges, berthing, de-berthing time, etc) and quantum of cargo to be moved”
19.	Terms of Reference	Clause 5.1 (2) (b) (i), Page 61	The Clause 5.1(2) (b) (i) to be read as “Barging cost with respect to RSV-1 (with Statement of Compliance) and RSV-4 to be worked separately and shall include Charter rate/acquisition cost, fuel cost, crew cost etc
20.	Terms of Reference	Clause 5.1 (2) (c), Page 61	The Clause 5.1 (2) (c) to be read as Comparative statement of the above cost with the existing cost of movement of cargo (Benchmarking cost) and RSV-4 for all the identified top 10 O-D pairs.
21.	Terms of Reference	Clause 5.1 (3) (b) (i), Page 62	The Clause 5.1 (3) (b) (i) to be read as “Only 1 pilot movement to be conducted for select 1 O-D pair from category 1 with return cargo”
22.	Terms of Reference	Clause 5.1 (9) (d), Page 63	The Clause 5.1 (9) (d) to be read as “ The consultant is required to use the App for atleast one pilot movement. The main responsibility of the demonstration of APP is with agency which is appointed for the APP development and Operation.



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23.	Terms of Reference	Clause 5.1 (9) (e), Page 63	The clause 5.1 (9) (e) to be read as “Shippers will pay the agreed amount to SDCL and SDCL will make payment to all the parties as per agreed terms and conditions as per Clause 5.1 (9) (c).”																								
24.	Terms of Reference	Clause 5.2 Page 64	<p>Deliverables and Payment terms replaced with</p> <table border="1"> <thead> <tr> <th>S.No</th> <th>Deliverables</th> <th>Timelines (from the date of contract)</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Submission and Acceptance of Detailed report on Cargo Potential, Estimated Cost and Database (Deliverable-1)</td> <td>Within 60 days</td> <td>20%</td> </tr> <tr> <td>2</td> <td>Submission and Acceptance of Detailed Report on the select O-D pairs for pilot movement (Deliverable-2)</td> <td>Within 90 days</td> <td>15%</td> </tr> <tr> <td>3</td> <td>Organizing the B2B Workshop for development of App based platform (Deliverable-3)</td> <td>Within 90 days</td> <td>5%</td> </tr> <tr> <td>4</td> <td>Completion of Pilot movement for Category-1</td> <td>Within 120 days</td> <td>30%</td> </tr> <tr> <td>5</td> <td>Submission and acceptance of detailed report on pilot movement (Deliverable-4)</td> <td>Within 150 days</td> <td>30%</td> </tr> </tbody> </table>	S.No	Deliverables	Timelines (from the date of contract)	Payment	1	Submission and Acceptance of Detailed report on Cargo Potential, Estimated Cost and Database (Deliverable-1)	Within 60 days	20%	2	Submission and Acceptance of Detailed Report on the select O-D pairs for pilot movement (Deliverable-2)	Within 90 days	15%	3	Organizing the B2B Workshop for development of App based platform (Deliverable-3)	Within 90 days	5%	4	Completion of Pilot movement for Category-1	Within 120 days	30%	5	Submission and acceptance of detailed report on pilot movement (Deliverable-4)	Within 150 days	30%
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25.	Standard Contract	Clause 6.1.1 Definitions	Personnel/Key Personnel means a person employed by the Firm as Permanent employee or hired on contract by the firm.